

Message Text

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43

ORIGIN SS-15

INFO OCT-01 ISO-00 SSO-00 /016 R

66011

DRAFTED BY ARA/NC/V:TWSONANDRES:DPD

APPROVED BY ARA/NC:FJDEVINE

S/S-O:DMACK

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O 161840Z DEC 75

FM SECSTATE WASHDC

TO AMEMBASSY CARACAS IMMEDIATE

C O N F I D E N T I A L STATE 296000

EXDIS

FOLLOWING REPEAT PARIS 32717 ACTION SECSTATE DEC 16.

QUOTE: C O N F I D E N T I A L PARIS 32717

EXDIS

PASS ASST SECRETARY ROGERS FROM FISHLOW

E.O. LL652: GDS

TAGS: EGEN ENRG

SUBJECT: VENEZUELAN OIL NEGOTIATIONS

1. PEREZ GUERERO IN HIS BILATERAL WITH THE SECRETARY INDICATED SERIOUS PROBLEMS IN THE NEGOTIATIONS WITH THE COMPANIES CONCERNING THE PRICE AND VOLUME OF OFFTAKE. HE SPECIFICALLY SINGLED OUT EXXON DEMANDS FOR BETTER DEAL AS QUOTE CLOSE TO UNWARRANTED PRESSURE UNQUOTE. PEREZ GUERERO INDICATED SUSPICIONS AT HIGH LEVELS THAT USG WAS AT LEAST IMPLICITLY SUPPORTING SUCH A MANEUVER AS WAY OF REDUCING OIL PRICES.
 2. PEREZ GUERERO SAID THAT THESE NEGOTIATIONS HAD NOW ENTERED CRITICAL PHASE AND COULD CLOUD US-VENEZUELAN
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RELATIONS.

3. SECRETARY WISHES UPDATE TODAY ON STATUS OF OIL
COMPANY DISCUSSIONS ON OFF-TAKE QUESTION. HAS THERE
BEEN A NEW TURN?

RUSH UNQUOTE INGERSOLL

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NNN

Message Attributes

Automatic Decaptioning: Z
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Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PETROLEUM, PRICES, NEGOTIATIONS, DIPLOMATIC DISCUSSIONS
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Draft Date: 16 DEC 1975
Decaption Date: 28 MAY 2004
Decaption Note: 25 YEAR REVIEW
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Disposition Approved on Date:
Disposition Authority: johnsorg
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Disposition Comment: 25 YEAR REVIEW
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Disposition Event:
Disposition History: n/a
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Margaret P. Grafeld
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